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THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 9.

HUNTSVILLE, ALA., DECEMBER 15, 1901.

No. 12



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

THE PRACTICAL NURSERYMAN
—AND—
HORTICULTURAL ADVERTISER.

W. F. HEIKES, - - - Manager.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

MANUFACTURERS and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. BEESE & CO., 160 FULTON ST., N. Y.

APPLE Seedlings.

Fine Stock of All Grades.

GRAFTS

Of All Kinds Made to Order.

In addition we offer one of the most complete lines of General Nursery Stock west of the Mississippi.

Assorted orders given special attention.
Send list of wants for prices.
Correspondence invited.

Mount Arbor Nurseries,
E. S. WELCH, Proprietor,
Shenandoah, Iowa.

APPLE SEEDLINGS.

Fine, heavy, carefully graded stock. All grades. Branched or straight root, grades as wanted. Packed to carry safely anywhere in any kind of weather.

APPLE GRAFTS.

Made to order in any style wanted at very favorable prices. We grow a large lot of scions for our own grafting, and with our new, well-lighted combined grafting-room and experienced grafters we are better prepared than ever to execute orders.

We still have **Cherry 1 and 2 year. Black Locust** and **Ash Seedlings** and heavy 1 year **Asparagus**.

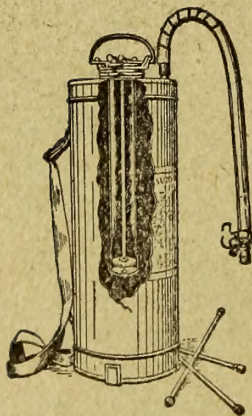
J. A. Gage,
BEATRICE, NEB.

(1121)

The following letter was received from Mr. Lopeman, to whom we shipped 100,000 Apple Seedlings:

"ENID, OKLAHOMA, Nov. 28, 1901.—Sir: Seedlings received and opened up fine. They are as fine a lot as I ever saw. In fact, much better than I expected to get this season, owing to the extreme drouth of the past summer. Truly yours, J. A. LOPEMAN."

We can furnish more such letters as this from shipments this fall.



(1123)

THE "AUTO SPRAY."

ALL NURSERYMEN AND SEEDSMEN can add materially to their PROFITS by selling our line of spray pumps. We are now represented by a majority of the leading seedsmen and nurserymen of the United States and Canada.

All machines are **WARRANTED** to be perfect and to give satisfaction. They are made in our own factory, under our own supervision and patents.

WRITE for jobbing prices, circulars and colored plates for catalogues and plate-book use.

Sold to **JOBBER** ONLY, and manufactured by

E. C. BROWN & CO.,
ROCHESTER, N. Y.

ANDRE LEROY NURSERIES,

ANGERS, FRANCE. Established 1780.

BRAULT & SON, DIRECTORS.

Oldest and most reliable growers and shippers of nursery stock. For quotations apply to

ANDRE L. CAUSSE, Sole Agent,
(1512) 105-107 Hudson Street. NEW YORK CITY.

Apple Trees ! Apple Trees !

APPLE TREES.

Two Years, Well Branched.	5 to 7 feet Per M \$60	4 to 5 feet Per M \$45	3 to 4 feet Per M \$35	2½ to 4 ft Per M \$20
Ingram .....	...	160	850	200
Jonathan	300	1200	700	150
Huntsman Fav.	450	350	150	...
M. Black Twig.....	550	970	500	206
Grimes Golden.....	...	490	1100	250
York Imperial.....	...	...	100	...
Ben Davis.....	...	310	1610	2000

My trees are stocky,
well branched, free
from injurious insects
and disease.

Address

LOUIS W. BURGETT,
Tandy, Mo.

(Webster County.)

[112*]

GRAFTS ! GRAFTS !

WHERE? AT THE
Fairmount Nurseries,
PIERCE BECHTLE, Prop.,
LeMARS, IOWA.

Now is the time to place your order. Situated as we are at the Gateway of the Northwest, where soil, mountain and climate (with proper skill) enable us to grow superior seedlings and scions to make grafts especially adapted to this country, we have made especial study as to varieties that are both hardy and good (especially Winter varieties), and have got together the largest number of really good hardy Winter apples of any nurseryman in the United States. We also have some fine Apple Seedlings, Forest Seedlings, Gooseberries, Raspberry, Blackberry, Hardy Apple and Ornamental Shrubbery. Write us at once, giving list of wants or inquiry for anything. All correspondence cheerfully answered. [1123]

Grape Cuttings.

We offer cuttings of Concord, Worden, Niagara, Moore's Early, Moore's Diamond, Delaware, Brighton, and many other varieties, well made and in good condition.

Also Grape Vines, Currants, and General Nursery Stock. Send list wanted for lowest prices.

Will also contract to grow grape vines for Spring, 1903, delivery.

WANTED--Cut Leaf Weeping Birches.

LEWIS ROESCH, Fredonia, N. Y.

APPLE SEEDLINGS.

Graded to the highest standard.

Any grade desired; straight
or branched roots.

GRAFTS.

We make any style to suit purchaser.

Send in your order early, as we can supply a larger list of varieties than later in the season.

We also offer to the trade the largest and most complete line of nursery stock in the West.

Correspondence invited.

Shenandoah Nurseries,

D. S. LAKE, Prop.,

SHENANDOAH, IOWA.

[1123]

STARK BRO'S NURSERIES & ORCHARDS CO

Growers of General Nursery Stock

PEACH: Extra fine; carload lots.

PLUM: Japan, Native, European, carload lots.

“ **BURBANK'S** Climax, Sultan, America, Shiro.

APPLE: Budded and Grafted, carload lots.

A full line of Cherry, Apricot, St'd and Dw'f Pear, Quince, Prunus Pissardi, Prunus Triloba, Bechtel D'bl-Flowered Crab, Grapes, Currants, Gooseberries, Roses, Shrubs.

LILACS: BUDDED, rare kinds of exquisite beauty.

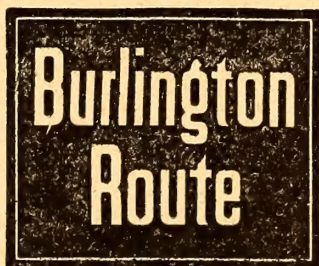
SHADE TREES: Heavy sizes, carload lots.

SEEDLINGS and STOCKS

IMPORTED: Mahaleb, Pear, Quince.

DOMESTIC: Apple, KIEFFER PEAR.

STARK
BRO'S



NURSERIES,

on the famous Estes Estate, 3000

Acres, Annada, Pike Co., Mo. Ideal nursery soil—rolling upland, clay subsoil. Eighty miles NORTH of St. Louis on Burlington R. R.—11 passenger trains daily; time from St. Louis 2 hours.

GENERAL OFFICES, Nurseries, Packing Houses, LOUISIANA, Mo. **BRANCHES,** Dansville, N. Y., Huntsville, Ala., etc. Grape Nurseries, Portland, N. Y.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

FALL OF 1901 AND SPRING OF 1902.

The publication of this list abrogates previous quotations,
Except where prices are agreed upon, these quotations are subject to change
without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points: and will deliver free of freight charges to transportation companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below. Drayage or transfer charges at these points to be paid by the purchaser.

FOR ST. LOUIS.—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER.—November 1st and in Spring.

The orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

Freight Rebates.

We will deduct from bills 30 cents per 100 lbs. our weight, toward the freight charges on all orders shipped direct from Huntsville to destination. Should there be any material difference between our weights and the railroad weights we should be advised. There will be no drayage nor transfer charges at Huntsville.

Inspector's Certificate.

This is the nurseryman's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphids on cherries, plums, nor peaches, no San Jose Scale, Root Knot, nor Root Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certificate showing our nurseries to be free from San Jose Scale and other pernicious insects.

Unsolicited Testimonials.

ILLINOIS, Oct. 16, 1901.—“The car-load of peaches came here the 9th. Everything in good shape. Am well pleased with all stock. Was very busy and delayed writing. I wish to thank you for getting car here so promptly.”

INDIANA, Oct. 10, 1901.—“Peach arrived in good condition and we are well pleased with them.”

ALABAMA, Oct. 16, 1901.—“The Marechal Neil Roses billed to us October 14th have arrived in good condition.”

GEORGIA, Sept. 21, 1901.—“I prefer to deal with you, as the trees I had from you were true to name.”

MISSOURI, Oct. 23, 1901.—“I can buy trees as cheap or cheaper than you quote, but I have found that I can depend on your trees being true to name and graded right.”

MISSISSIPPI, Oct. 23, 1901.—“Peach trees, &c. ordered from you received to-day and satisfactory in every way.”

TENNESSEE, Oct. 24, 1901.—“The car of trees came to hand promptly. Never saw a finer lot of trees. You can beat them all in digging, packing and grading.”

ARKANSAS, Oct. 25, 1901.—“Your shipment of 4 boxes has reached us and stock opens up O. K. Thank you for nice clean stock and for promptness.”

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Grade-Count Quotations.

In this issue of our price list we show a partial grade-count, giving the numbers, sizes and prices of varieties remaining unsold to date. Correspondents should, however, give us the privilege of substituting varieties, size and prices, as far as it can be allowed, if in a hurry for shipment, as we do not substitute, as a rule, without permission.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

KIEFFER PEARS--Two Years.

PEARS. 2 Years.	Fodder.	Folger.	Follow.	Fondle.	Foolish.	Forage.
Grafted on French	¾ to 1 in.	⅝ to ¾	9-16 to ⅝	½ to 9-16	7-16 to ½	3 to 4 feet
Pear Seedlings.	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3½ to 4½ ft.	
Whole Roots.	Per M \$90	Per M \$75	Per M \$65	Per M \$60	Per M \$50	Per M \$45
Kieffer.....	5300	6300	....	2400	1200	1300

KIEFFER AND GARBER PEARS—One Year, Grafted on French Seedlings, Whole Roots.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched.....	<i>Fabric</i>	\$60 00
One year, 4 to 5 feet, not branched.....	<i>Fable</i>	50 00
One year, 3 to 4 feet, not branched.....	<i>Farmer</i>	45 00
One year, 2 to 3 feet, not branched.....	<i>Farther</i>	25 00
One year, 1 to 2 feet, not branched.....	<i>Fathom</i>	20 00

VARIETIES—Kieffer, Garber.

SPECIAL—We offer a lot of one-year Kieffer grafts on "second cut" roots, of same sizes as above, at lower prices. The roots are well branched and very fine. The Kieffer will soon make roots of its own, from the base of the cion, grafted in this way. The small sizes are very choice for "Lining out."

STANDARD PEARS—One Year, on Branched French Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched.....	<i>Fossil</i>	Sold
One year, 4 to 5 feet, not branched.....	<i>Foster</i>	Sold
One year, 3 to 4 feet, not branched.....	<i>Founder</i>	Sold

VARIETIES—Koonce, Early Harvest, Smiths, Howell, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence.

LeCONTE PEARS—One Year, Own Roots.

	CIPHER.	Per 1000
LeConte, 1 year, own roots, 5 to 6 feet, not branched.....	<i>Festal</i>	Sold
LeConte, 1 year, own roots, 4 to 5 feet, not branched.....	<i>Falter</i>	Sold
LeConte, 1 year, own roots, 3 to 4 feet, not branched.....	<i>Fiddler</i>	Sold
LeConte, 1 year, own roots, 2 to 3 feet, not branched.....	<i>Fickle</i>	Sold
LeConte, one year, rooted cuttings.....	<i>Flicker</i>	Sold

CHERRY TREES—Two Years, On Mahaleb.

	CIPHER.	Per 1000
Early Richmond	¾ to 1 inch, 5 to 6 feet, well bran'd.....	<i>Object</i> Sold
Vladimir,	⅝ to ¾, 4½ to 5½ feet, well bran'd.....	<i>Oblong</i> Sold
Lutovka,	9-16 to ⅝, 4 feet and up, well bran'd.....	<i>Octave</i> Sold
Dyehouse,	½ to 9-16, 3½ feet and up, well bran'd.....	<i>Office</i> Sold
	3 to 4 feet, branched.....	<i>Onward</i> \$100 00
	2 to 3 feet, more or less branched.....	<i>Order</i> 80 00
L. Montmorency,	¾ to 1 in., 4½ ft. and up, well bran'd.....	<i>Oblige</i> Sold
Ostheimer, Suda,	⅝ to ¾, 4 ft. and up, well bran'd.....	<i>Obscure</i> Sold
English Morello,	9-16 to ⅝, 3½ ft. and up, well bran'd.....	<i>Observe</i> Sold
Wragg, Manger,	½ to 9-16, 3 ft. and up, well bran'd.....	<i>Obtain</i> Sold
Montmorency Ord.,	3 to 4 feet, branched.....	<i>Ocean</i> \$100 00
Terry (Ea. Russ.)	2 to 3 feet, more or less branched.....	<i>Orbit</i> 80 00

SPECIAL—BALDWIN. Any size, \$25 per 100; \$3.50 per 10; 50 cents each. No restrictions. A remarkable cherry introduced by S. J. Baldwin, a large cherry orchardist, Seneca, Kan. Not less than 10 trees will be sold unless packed with other orders.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

CHERRY TREES—One Year. On Mahaleb.

	CIPEER.	Per 1000
One year, 4 to 5 feet, well branched.....	<i>Packet</i>	\$200 00
One year, 3 to 4 feet, well branched.....	<i>Paling</i>	180 00
One year, 2½ to 3 feet, well branched.....	<i>Panel</i>	160 00
One year, 2 to 2½ feet, branched.....	<i>Parade</i>	140 00
One year, 1 to 2 feet, little if any branched.....	<i>Pastor</i>	100 00

Dyehouse	Suda	Montmorency (Ord.)	Ostheimer
Early Richmond	English Morello	Manger	Wragg
Terry (Ea. Russ.)	Large Montmorency		

SPECIAL—BALDWIN. Any size, \$25 per 100; \$3.50 per 10; 50 cents each. No restrictions. A remarkable cherry introduced by S. J. Baldwin, a large cherry orchardist, Seneca, Kan. Not less than 10 trees will be sold unless packed with other orders.

PEACH TREES--On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama Pits. They are free from aphid or root-knots, and have fewer borers than those from many other nurseries.

We can supply large, medium and small-sized peach trees. The lands upon which our peach trees are grown produces a well-matured tree, with fine roots. These small trees will answer well the purpose of "June Buds," and are very much better to transplant, as they will be well matured to the terminal buds, while June Buds are often tender at the tips. The little trees we offer should not be confounded with the little culls left after the larger trees have been dug and offered so cheaply by other nurseries. The Yellows and Rosette are unknown in this locality, and we have been careful not to bring in any buds from affected localities.

Peach Trees.	Rancor.	Ransom.	Rattle.	Rebate.	Recite.	Reserve.	Resource	Render
One Year.	5 to 6 feet	5 to 6 ft	4 to 6 ft	4 to 5 ft	3½ to 4½ ft	3 to 4 ft	2 to 3 feet	1 to 2 ft
On	¾ & up	⅝ to ¾	9-16 to ⅝	½ to 9-16	7-16 to ½	Under 7-16		
Peach Stock.	Per M \$50	Pr M \$50	Pr M \$45	Pr M \$30	Per M \$25	Pr M \$20	Per M \$15	Pr M \$10

Admiral Dewey....
Alexander.....
Albright's Oct.....
Bokara No. 3.....
Belle of Ga.....
Beer's Smock.....
Chinese Cling.....
Crosby.....
Crawford's Early...
Crawford's Late...
Capt. Ede.....
Champion.....
Elberta.....
Early Barnard.....
Emma.....
Early Rivers.....
Early Tillotson....
Early Canada.....
Everbearing.....
Family Favorite...
F. St. John.....
Fitzgerald.....
Foster.....
Gold Drop.....
Globe.....
General Lee.....
Greensboro.....
Gold Mine.....
Heath Cling.....
Hill's Chili.....
Hiley (Ea. Belle)...
Kalamazoo.....
Lemon Cling.....
Levy's Late.....
Lewis.....
Mamie Ross.....
Matthews Beauty...
Mountain Rose.....
Old Mixon Free....
Picquet's Late.....
Reeves' Favorite...
Susquehanna.....
Stump.....
Sneed.....
Stephenson's R.R.
Salway.....
Thurber.....
Triumph.....
Wager.....

Peach Trees are so nearly all sold that we cannot accept further orders until present orders are filled.

MISSOURI, Nov. 11, 1901.—"I desire to thank you for the excellent lot of peach trees that you filled my order with, I never saw finer trees. Please book my order for 500 more trees of the same kind."

OKLAHOMA, Nov. 11, 1901.—"The cherry, pear and plum trees came along the 7th inst. and opened up in tip top condition. We are well pleased with the trees, both root and branch."

LOUISIANA, Dec. 2, 1901.—"I sold an orchard some days since at Gloster, La., planted from your nursery. Every tree proved true to name and succeeded admirably."

DELAWARE, Dec. 3, 1901.—"I have been dealing in trees for nineteen years. I have never had before as much satisfaction in delivering stock as I have had with this car of peaches received of you this Fall."

TEXAS, Dec. 11, 1901.—"Accept our thanks for the nice stock you have sent us. We may need more pears later."

IOWA, Nov. 12, 1901.—"The stock arrived in good time and in good condition, and were in every way satisfactory. We may find it necessary to add to our Spring order before time for shipment."

TEXAS, Nov. 14, 1901.—"The 300 cherry trees shipped on Nov. 1st arrived promptly and are very satisfactory."

TEXAS, Nov. 15, 1901.—"Trees arrived and opened up fine,—as fine a lot of trees as I ever saw. You will get my trade whenever I am in the market for nursery stock."

TENNESSEE, Nov. 6, 1901.—"We have your invoice for the 500 Marechal Neils which came in on the 4th. They were in first-class condition and were very fine plants."

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

AMERICANA PLUMS. 2 Years. On Marianna. Well Branched.	<i>Hammer.</i>	<i>Happen.</i>	<i>Harden.</i>	<i>Harrow.</i>	<i>Hasten.</i>	<i>Hatter.</i>	<i>Haven.</i>
	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet
	$\frac{3}{4}$ to 1 in.	11-16 to $\frac{3}{4}$	$\frac{5}{8}$ to 11-16	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$	
	Per M \$175	Per M \$170	Per M \$160	Pr M \$150	Pr M \$125	Per M \$85	Per M \$65
DeSoto.....	...	...	...	...	...	...	...
Forest Garden.....	...	...	120	340	410	...	150
Hawkeye.....	150	...	...	...	65	...	50
Klondike.....	700	400	820	410	540	190	150
Stoddard.....	...	...	...	...	400	230	230
Weaver.....	200	...	...	...	200	140	100
Wolf.....	400	...	...	...	...	...	...
Wyant.....	...	...	...	...	...	...	...

SPECIAL—KLONDIKE PLUM. As rich in gold as Alaska. The only yellow Americana Plum in cultivation. The earliest of all the Americana sorts. Rich golden yellow. Introduced by J. Wragg & Sons. Price, any size, \$25 per 100; \$3.50 per 10; 50 cents each. Not less than 10 trees will be sold unless packed with other orders.

PLUM TREES—On Marianna Plum. One Year.

	CIPHER.	Per 1000
One year, $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet, not branched.....	<i>Helmet</i>	\$160 00
One year, 9-16 to $\frac{5}{8}$, 4 to 5 feet, not branched.....	<i>Heater</i>	150 00
One year, $\frac{1}{2}$ to 9-16, 4 to 5 feet, not branched.....	<i>Hector</i>	125 00
One year, 7-16 to $\frac{1}{2}$, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet, not branched.....	<i>Heller</i>	100 00
One year, 3 to 4 feet, not branched.....	<i>Horton</i>	80 00
One year, 2 to 3 feet, not branched.....	<i>Hollow</i>	50 00

AMERICANA VARIETIES.

Wolf	Stoddard	Forest Garden	Hawkeye
DeSoto	Weaver	Wyant	Hunt

SPECIAL—KLONDIKE. Same price as two years old.

ORIENTAL PLUMS 1 Year. On Marianna. Well Branched.	<i>Lesson.</i>	<i>Letter.</i>	<i>Liking.</i>	<i>Limber.</i>	<i>Limpid.</i>	<i>Linger.</i>	<i>Liquor.</i>
	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	2 to 3 feet
	$\frac{3}{4}$ to 1 in.	11-16 to $\frac{3}{4}$	$\frac{5}{8}$ to 11-16	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$	
	Per M \$100	Per M \$90	Per M \$80	Per M \$65	Per M \$50	Per M \$45	Per M \$25
Abundance.....	730	970	2400	3250	...	...	1260
Burbank.....	...	...	...	...	...	...	...
Climax.....	...	...	...	...	...	...	...
Red June (Red Nagate).....	...	...	...	...	...	...	...
Wickson.....	...	...	...	...	...	...	...
Abundance (on Peach).....	660	900	1180	1320	1680	1070	800
" ".....	(3 to 4 feet, 1300 @ $3\frac{1}{2}$ cents; 1 to 2 feet. 70 @ 2 cents.)						

CHICKASAW PLUMS. 1 Year. Little if any branched.	<i>Hemlock.</i>	<i>Helmet.</i>	<i>Heater.</i>	<i>Hector.</i>	<i>Hellar.</i>	<i>Horton.</i>	<i>Helper.</i>
	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	$8\frac{1}{2}$ to $4\frac{1}{2}$ ft	3 to 4 ft.	2 to 3 feet
	11-16 to $\frac{3}{4}$	$\frac{5}{8}$ to 11-16	9-16 to $\frac{5}{8}$	$\frac{1}{2}$ to 9-16	7-16 to $\frac{1}{2}$		
	Per M \$90	Per M \$80	Per M \$65	Per M \$50	Per M \$45	Pr M \$35	Per M \$25
Pottawattamie.....	...	...	...	...	...	...	...
Wild Goose.....	...	...	...	...	900	1650	300
Poole's Pride.....	60	80	100	80	180	60	...

WANTED: POSITION. By a nurseryman of 15 years' experience in all departments of the business. Competent to take entire charge of office, books and correspondence. Am a book-keeper, rapid typewriter University educated, and thoroughly trained in the business. Have managed an agency force of 70 men, and a mail order business requiring 10,000 catalogues annually. For past five years have been business manager of one of the largest nurseries in the South. Am now open for a salary offer in office, or will consider partnership proposition.

Address

JOHN WATSON,
Brenham, Texas.

Vice-President for Texas Am. Ass'n of Nurserymen; member Am. Pomological Society, Texas Nurserymen's Ass'n, So. Nurserymen's Ass'n, etc., etc.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

HEIKES-BILOXI NURSERIES CO.,**Biloxi, Mississippi.**

Address all correspondence on business with these Nurseries to W. F. HEIKES, Manager, Huntsville, Ala.

ROSES.Field Gr.
Very Fown

<i>Rosette.</i> No. 1	<i>Robust.</i> No. 1½	<i>Rocket.</i> No. 2
Per M \$80	Per M \$70	Per M \$40

DORMANT**HYBRID PERPETUALS.**

Alf. Colombe, b. g.	500	260	...
Baron de Bonstettin	...	...	...
Baron Prevost	...	130	80
Clio	...	1150	...
Cl. Victor Verdier	100	190	75
Coquette des Blanches	...	100	...
Caroline de Sansal, c. g.	...	15	5
Francois Levet	...	600	800
Gen. Jacqueminot, c. g. b.	2900	8700	...
Gloire de Margottin	20	100	480
Hyppolyte Jamin	...	...	50
John Hopper, c. b.	...	...	...
Jules Margottin	...	...	50
Lady A. Hill	60	100	60
La Reine, c. g.	...	400	...
Margaret Dickson	...	800	...
Mar. P. Wilder, c. b. g.	...	...	...
Magna Charta, c. g.	...	1090	...
Mrs. John Laing, b. g.	...	...	...
Mrs. Jos. Dubois	...	...	...
Oscar Roi de Suede, b. g.	110	60	80
Prince Com. de Rohan, b. c. g.	...	...	...
Paul Neyron	...	4000	...
Ulrich Bruner, b. c. g.	...	830	...

MOSSES.

Blanche Moreau	90	100	...
Blanche Robert	70	100	...
Capt. John Ingram	260	860	...
Henry Martin	1120	570	80

MISCELLANEOUS.

Belle Poitevine	540	670	80
Blanche Double de Coubert	160	300	60
Crimson Rambler	2700	8100	80
Mad. George Bruant	390	260	80

EVERBLOOMING.

Cl. Perle des Jardins	650	400	...
La France	...	...	...
Marie Van Houtte, g.	100	20	...
Marechal Niel, g.	...	...	...
Wm. A. Richardson	120	200	100

HARDY COMMON.

	<i>Riddle.</i> No. 1	<i>Ribald.</i> No. 1½	<i>Rotate.</i> No. 2
	Per M \$35	Per M \$25	Per M \$15
Baltimore Belle	...	2000	1400
Madame Plantier	...	...	800
Queen of the Prairie	...	...	800

ALABAMA, Oct. 10, 1901.—“We are pleased to report the first express shipment of Marechal Neils from Biloxi received in good condition. Plants are satisfactory.”

Field-Grown Roses

On stock grown at Biloxi, for delivery in the Fall, the freight is to be paid from there, by the buyer. The price of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

On orders sent in by Northern customers for Spring delivery we will pay freight to St. Louis and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill.

We have a very fine stock of Roses at Biloxi this year, especially in the Hybrid Perpetuals, Mosses, Crimson Rambler, Marechal Niel and Climbing Perle des Jardins. The Marechal Niel and Climbing Perle des Jardins are grafted on Manetti, making much handsomer and better plants than by budding.

OWN ROOTS, GRAFTS AND BUDS.
A few varieties marked b. are buds; when marked g. they are grafts; when marked b. g. they are both buds and grafts, and when marked b. g. c. they are buds, grafts and own roots; where there are no marks they are on own roots.

The No. 1 plants will have three or more branches and will be cut back to 18 to 20 inches. The roots are very fine.

We make a grade of Roses called No. 1½. This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and makes a very nice grade for mailing.

No. 2 PLANTS FOR TRANSPLANTING AT ONE-HALF THE PRICE OF No. 1. The tops of No. 2 plants will be cut back to 2 or 3 inches, as they are only intended for transplanting.

PECANS—Best Budded Paper Shell Varieties.

One year, 4 to 5 feet	<i>CIPHER.</i> <i>Gabble</i>	Per 100 Sold
One year, 3 to 4 feet	<i>Gallie</i>	Sold
One year, 2 to 3 feet	<i>Gallon</i>	Sold
One year, 1 to 2 feet	<i>Gaston</i>	\$75 00

SEEDLINGS, Selected Nuts—1 to 2 feet, \$10 per 100.

MAGNOLIA GRANDIFLORA.

One year Seedlings, open ground, per 100, \$8; per 1000, \$50.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit *directions as to shipping*, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

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Ampelopsis Veitchii and Exochordia
Grandiflora one year.
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and full line of ornamental. Also Apple
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Notice the prices on our one-
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W. F. HEIKES,
MANAGER.

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in the Cotton fertilizer improves the
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